

MINUTES

31st ANNUAL MEETING OF THE DUTCHESS COUNTY ECONOMIC DEVELOPMENT CORPORATION BOARD OF DIRECTORS

Thursday, January 29, 2009, 7:45 a.m.
Dutchess County Economic Development Corporation
3 Neptune Road
Poughkeepsie, NY 12601

Present: R. Akeley, V. Bettina, J. Bonura, Jr., P. Calogerakis, R. Chazen, D. Conklin, A. Conroy, C. Daniels, III, A. DeDominicis, K. Durham, E. Eismeier, S. Evans, M. Graham, R. Grems, K. Hansen, T. McQuade, W. Nussbickel, C. O'Mara, J. O'Shea, B. Rothfeld, R. Savage, K. Schibanoff, W. Steinhaus, D. VanBuren, J. Van Tuyl

Absent: M. Arnoff, G. Corcoran, T. Dean, J. DeMarco, D. Gurieva, R. Higgins, E. Kellogg, M. Madden, M. McCormack, D. McGrath, B. Morgan, T. A. Petrillo, B. Seaman Brown, J. Tockarszewsky, M. Tomkovitch, L. Weigert

Also

Present: C. Wolf (Poughkeepsie Journal), C. Roellke (Vassar College), Staff – P. Balga, A. Chrisjohn, J. Haylett, L. Higginson, D. Hopper, T. Kelly, C. Maloney, S. Obermaier, G. Rutherford, M. Vrba, T. Watson

Welcome and Opening Remarks – Wayne L. Nussbickel, Chair

The 31st Annual Meeting of the Dutchess County Economic Development Corporation was called to order by Wayne L. Nussbickel, Chair, at 7:50 a.m. This meeting was held at the Vassar Alumnae House.

Welcome to Vassar Alumnae House – Betsy Eismeier

Betsy welcomed the EDC Board of Directors, staff and guests to Vassar Alumnae House. She remarked it was fitting that Anne Conroy's last Board meeting was at Vassar as Anne is an alumna of the college. Betsy brought the Board up to date on Vassar's financial outlook and vision during these challenging economic times. She introduced Chris Roellke, Dean of Vassar College, who spoke to the Board about the college's community program and what is being done to ensure Dutchess County citizens continue to experience a high quality of life.

Approval of Minutes – Wayne L. Nussbickel, Chair

A motion to approve the minutes as presented from the 30th Annual Meeting of the DCEDC Board of Directors held on February 7, 2008 was made by Denise Doring VanBuren, duly seconded by Tom McQuade, and unanimously accepted.

A motion to approve the minutes as presented from the October 30, 2008 Quarterly Board meeting was made by Karen Hansen, dully seconded by Jim O'Shea, and unanimously accepted.

Financial Report – Michael H. Graham., Treasurer

Mike presented the year-end financial report. A motion to accept the financial report as presented was made by Art DeDominicis, duly seconded by Charles O'Mara, and unanimously accepted.

Nominating Committee – Wayne L. Nussbickel, Chair

Mr. Nussbickel acknowledged and presented plaques in recognition of service to the DCEDC Board of Directors to the following outgoing members: Vincent Bettina, Garret M. Corcoran, James E. O’Shea, Ted A. Petrillo and Joseph B. Tockarszewsky.

The following individuals were recommended for re-appointment to serve the following term of office:

Class of 2012
John J. DeMarco
Elizabeth A. S. Eismeier
Thomas McQuade
Robert L. Savage
Betsy Seaman Brown

The following individuals were recommended for appointment to serve one three-year term of office:

Class of 2012
Charles R. Daniels, III
Kathleen Durham
Robert Gremes
Mary D. Madden
Kathleen Schibanoff

The following individuals are Ex-Officio members:

Roger P. Akeley, Commissioner of Dutchess County Planning and Development
Anne N. Conroy, DCEDC President and CEO
Timothy Dean, External Marketing Council Representative
Dr. D. David Conklin, Zone Administrative Board Representative
Michael T. J. McCormack, Dutchess County Workforce Investment Board Representative
Roger Higgins, Chairman of the Dutchess County Legislature
William R. Steinhaus, Dutchess County Executive
Michael J. Tomkovitch, Dutchess County Industrial Development Agency Representative

Mr. Nussbickel presented the following Slate of Officers for approval:

Chair:	Wayne L. Nussbickel
First Vice Chair:	Paul P. Calogerakis
Second Vice Chair:	Thomas McQuade
Treasurer:	Michael H. Graham
Assistant Treasurer:	Charles A. O’Mara
Secretary:	Elizabeth A. S. Eismeier
President and CEO	Anne N. Conroy
Immediate Past Chair:	Lillian S. Weigert

A motion to accept and approve the new appointments, ex-officio members, officers and the nominating report as presented was made by William R. Steinhaus, duly seconded by Charles A. O’Mara, and unanimously accepted.

Wayne acknowledged the DCEDC Nominating Committee members: Paul P. Calogerakis, Anne N. Conroy, Elizabeth A. S. Eismeier, Michael H. Graham, Thomas McQuade, Charles A. O’Mara, James E. O’Shea, Barry Rothfeld, and Lillian S. Weigert for their work on the committee and dedication to DCEDC.

Adjournment of Annual Meeting – Wayne L. Nussbickel, DCEDC Chair

The 31st Annual Meeting of the DCEDC Board of Directors was adjourned at 8:15 a.m.

First Quarterly Meeting – 2009 – Wayne L. Nussbickel, DCEDC Chair

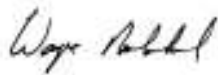
The first quarterly meeting of 2009 of the Dutchess County Economic Development Corporation was called to order by newly appointed DCEDC Board Chair, Wayne L. Nussbickel. Wayne updated the Board on the recent work of the Search Committee for the position of President and CEO as Anne N. Conroy will retire effective February 15, 2009. He then proceeded to present Anne with a Resolution from the Board as follows:

Resolution

*By the Board of Directors of
The Dutchess County Economic Development
Corporation*

BE IT RESOLVED that whereas Anne N. Conroy has, in fulfilling the duties of President and CEO of the Dutchess County Economic Development Corporation, adhered to the highest professional standards of the economic development field, and whereas Anne N. Conroy has displayed extraordinary dedication to serving the mission of the Dutchess County Economic Development Corporation, and whereas her vision and leadership have well served the said corporation during her tenure from January 2005 through February 2009, this Board duly authorizes this resolution to be presented to Anne N. Conroy on the occasion of the 2009 Annual Meeting of the Dutchess County Economic Development Board of Directors.

In witness thereof, the undersigned has affixed his signature this 29th day of January 2009.



Wayne L. Nussbickel
Chair, Dutchess County Economic
Development Corporation
Board of Directors

Wayne turned the meeting over to Anne Conroy to deliver the 2008 Annual President's Report to the DCEDC Board of Directors.

President's Report – Anne N. Conroy, President and CEO

Anne noted the DCEDC 2008 Annual Report to the Board of Directors was previously distributed and also in the handouts. She further commented on successes in 2008 as follows:

- Built strong relationships with the business community. A net of 931 jobs were added with \$2.5

billion invested.

- Established itself as the “central point of contact”.
- Added some new programs such as, Angel Network, Farm Fresh Program, and re-established the Revolving Loan Fund.

Anne thanked the following who aided EDC in its successes:

- External Marketing Council members for private sector support which sets EDC apart from others.
- The Dutchess County Industrial Development Agency and Empire Zone.
- The entire EDC Board of Directors who provided ideas and support to implement them. She also thanked them for their valuable leadership.
- Dutchess County Executive for his outstanding leadership. He has made Dutchess County a model for other communities.
- Dutchess County Legislature for their support to the business community.
- EDC Staff for their dedication and hard work in implementing the programs.

Anne introduced two new EDC staff members:

- Dawn Hopper, Travel and Tour Marketing Manager
- Andrea Chrisjohn, Business Development Assistant

2008 Visioning Process – Anne N. Conroy

For the past few months the Visioning Committee has worked on developing the new Visioning Plan which is an opportunity to turn challenges into opportunities.

Anne then proceeded to present the 2009 Visioning Plan and reaffirmed **DCEDC’s mission statement: To attract, retain, and expand for-profit and not-for-profit businesses in Dutchess County.** She noted the individual program area changes and conclusions as follows:

- Business Attraction (comment on taking advantage of President Obama’s stimulus package in regard to shovel-ready sites).
- Business Development
- Community Relations/Marketing
- Tourism

A motion to accept the 2009 Visioning Plan as presented was made by Dr. D. David Conklin, duly seconded by Barry Rothfeld, and unanimously accepted.

Committee Reports

Governance Committee – Wayne L. Nussbickel, Chair

The Governance Committee report was previously covered with the Nominating Committee report.

Economic Community Affairs – Barry Rothfeld

Barry reported the committee will work on developing topics for discussion at future Board meetings.

Operational Oversight – Michael H. Graham, Chair

Mike reported the committee reviewed the 2009 budgets at its last meeting. They will be presented at the next Governance Committee meeting for approval and then to the Board of Directors at the April Quarterly Board Meeting for ratification.

Business Services – Paul P. Calogerakis, Chair

Paul Calogerakis reported on the following:

- Acknowledged the committee and staff for their work on the green initiative and successful “Credit Crunch Seminar”.
- NYSERDA Event
- Healthcare Initiative

Tourism – Denise Doring VanBuren, Chair

Denise recently attended her first Tourism Committee meeting. She thanked the committee and staff for their work on the Travel Guide and upcoming Quadricentennial event.

Special Remarks – William R. Steinhaus, Dutchess County Executive

The county executive remarked on the following:

- Bill personally thanked Betsy Eismeier for the hospitality of the Vassar Alumnae House.
- Adjustments are being made in county government to work smarter and be more productive in these challenging economic times.
- The county is continuing its philosophy of partnering and team building.
- Also continuing to focus on infrastructure.
- There will be some expansions.
- In spite of this challenging economy, there is a great deal of business/community development work in the pipeline.
- Dutchess County government will be part of the EDC Visioning Process.
- Bill offered his personal and professional acknowledgement to Anne N. Conroy for her commitment, leadership, and dedication to Dutchess County.

Wayne thanked Bill for his support and leadership.

Old/New Business – Wayne L. Nussbickel, Chair

Anne Conroy spoke about the MTA tax and the Hudson Valley Coalition’s position. A letter opposing the tax was sent to every state legislator in the region. She further encouraged Board members to send their own letter and to get involved.

Wayne thanked Betsy Eismeier and the Vassar Alumnae House for hosting our meeting today. He also thanked Chris Roellke for speaking with us and County Executive Steinhaus for his comments.

Adjournment

A motion to adjourn the First Quarterly Meeting for 2009 of the DCEDC Board of Directors was made by Paul Calogerakis, duly seconded by Michael H. Graham, and unanimously accepted. The meeting was adjourned at 9:15 a.m.

Next Annual Meeting

The date and location for the 32nd Annual Meeting will be determined at a later time.