



Dutchess County Economic Development Corporation

*John MacEnroe, President*

## ***Dutchess County Attracts New Medical Device Company***

*Life Medical Technologies expects 250 new jobs in three  
years*

**Poughkeepsie** – Dutchess County Executive William R. Steinhaus and Dutchess County Economic Development Corporation (DCEDC) President and CEO John MacEnroe are pleased to announce *Life Medical Technologies* will locate its headquarters and operations at the Hudson Valley Research Park in East Fishkill, NY. *Life Medical Technologies* plans to create 250 jobs over the next three years.

At its new facility, *Life Medical Technologies* will produce and market BreastCare DTS®, an easy-to-use device produced under patent which has been FDA-cleared as an adjunct to mammography and other procedures for the detection of breast disease, including breast cancer.

County Executive Steinhaus welcomed the company to Dutchess, “Our TEAM DUTCHESS worked very hard to convince *Life Medical Technologies* to choose Dutchess County. This is an important win for TEAM DUTCHESS and the Dutchess County business community. Our high quality, skilled workforce and hands on approach to working directly with business leaders have continued to make Dutchess County an attractive location for innovative companies like *Life Medical Technologies* who are looking to expand and grow.”

*Life Medical Technologies* will make significant investment in construction work, equipment and materials and other investments at the IBM East Fishkill Building 320 on

3 Neptune Road Poughkeepsie, New York 12601-5545

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the Hudson Valley Research Campus. Operations are expected to ramp up quickly with production starting by early 2011.

“*Life Medical’s* focus is life-enhancing and cost-effective diagnostic solutions. We found that the benefits of relocating to Dutchess County fit exactly into our company criteria and values,” said Carol Fitzgerald, CEO of *Life Medical Technologies*. “The state and local assisted program along with the infrastructure in the IBM facility provide excellent cost-effectiveness. The quality of life in the area including the talented people, location, and collaborative spirit is exactly what we need to produce this important new tool to fight breast cancer throughout the world.”

John MacEnroe, President of the Dutchess County Economic Development Corporation (DCEDC), asserts, “*Life Medical Technologies* is emblematic of what it takes to grow and thrive even in challenging economic times. In selecting East Fishkill, the LMT is taking advantage of our location, infrastructure and our people.” MacEnroe continued, “Our TEAM DUTCHESS approach included meetings between County Executive Steinhaus and LMT executives led by Dutchess County native Gerry DiMarco, as well as partners like Ann Meagher of the Greater Southern Dutchess Chamber of Commerce, DCEDC Board Member Wayne Nussbickel of N&S Supply, Diana Gurieva of the Dyson Foundation and DCEDC Board Member Tom McQuade of Associated Aircraft Group, as well as the professionals at DCEDC, Hudson Valley Economic Development Corporation (HVEDC) and New York State Empire State Development. This approach clearly demonstrated the broad-based support of the business community in supporting and nurturing business in Dutchess. We are proud that *Life Medical Technologies* chose to succeed here in Dutchess County.”

Empire State Development Chairman & CEO Dennis M. Mullen said, “Breast cancer is the most common cancer in women in the United States, with thousands of new cases diagnosed around the world each year. *LMT* is committed to the fight against breast cancer and their new tool has enormous potential to be a leader in that fight, not just here in New York but throughout the world. I’d like to thank all of our partners for coming together to help *LMT* find a home for their production operations. While they take

important steps towards improving breast cancer screening they will also create jobs and encourage business growth throughout the Hudson Valley. We wish *LMT* continued success in its new home in Dutchess County.”

According to County Executive Steinhaus, “I want to especially thank IBM and Central Hudson who played key roles for TEAM DUTCHESS in attracting *LMT* to Dutchess County. The IBM team, led by Hank DiMarco, understands the value of filling available manufacturing space with companies that produce cutting edge products like the Breast Care DTS™.”

Additionally, “The energy-related incentives provided by Central Hudson for economic development have been critical to the success of the EDC’s mission. Central Hudson recognizes that offering these key incentives encourages business growth in our community and helps strengthen the economic base for all of us,” said DCEDC’s John MacEnroe.

“IBM is pleased to welcome *Life Medical Technologies* as its new tenant on the Hudson Valley Research Park Campus,” said Hank DiMarco, senior location executive, IBM East Fishkill. “The East Fishkill campus is home to semiconductor, solar cell and now biotechnology development and manufacturing – key industries for driving long-term economic development. Our site’s infrastructure and support services make it a prime location for both new and established high-tech companies to locate and grow their businesses in New York State.”

“Part of our jobs’ strategy has always been to diversify our jobs sectors. *Life Medical Technologies* adds to the diversity of our business development endeavors and will help to continue to strengthen our county’s appeal as a location where companies can successfully take root and grow,” concluded County Executive Steinhaus.

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The Dutchess County Economic Development Corporation (DCEDC) is a private, nonprofit organization serving the cities, towns, and villages of Dutchess County. Funded annually by the County of Dutchess, the Dutchess County Industrial Development Agency, and through private-sector investment, the DCEDC supports and promotes business development in Dutchess County through a variety of business attraction, expansion, and entrepreneurial development programs.

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