



# A USER'S GUIDE TO DCEDC

## **What is the Dutchess County Economic Development Corporation (DCEDC)?**

- It is a public-private partnership organized as a not-for-profit. It works with the business sector to attract, retain, and expand for-profit and not-for-profit employers in Dutchess County.
- While it is not a county agency, the DCEDC works closely with Dutchess County as a member of an effective economic development team that includes leadership at all levels of local government; regional and local organizations in economic development; key industry clusters (i.e., healthcare, education, technology, and tourism); small and large businesses; and not-for-profit organizations.

## **Who funds DCEDC?**

- Its programs are funded by moneys received from Dutchess County, as well as from New York State, local governments, the Dutchess County Industrial Development Agency (DCIDA), and through private corporate donations.
- For a list of investors, see the most recent *DCEDC Annual Report* by logging on to [www.thinkdutchess.com](http://www.thinkdutchess.com).

## **How is DCEDC governed?**

- DCEDC is governed by a Board of Directors representing leadership stakeholders in the various facets of economic development, both public and private.
- For more information about the DCEDC Board, Committees, and Councils, see the *DCEDC Annual Report* by logging on to [www.thinkdutchess.com](http://www.thinkdutchess.com).

## **What does DCEDC do?**

- **Acts as a central point of contact** by helping local employers achieve success by linking them to all available resources and, when needed, creating new resources.
- **Attracts new businesses to Dutchess County** through targeted advertising, publicity, market research, and by working closely with business prospects and their representatives to promote the assets of Dutchess County.
- **Assists expanding or relocating companies** to tap into financial resources, tax incentives, and other resources appropriate to their needs.
- **Works to retain existing Dutchess County employers** by offering information, guidance, and connections to business-related resources.
- **Works with local communities** to promote economic development projects.

## **What is the value of DCEDC's work?**

- By helping to retain and create jobs, and by encouraging investment in the local economy, DCEDC assists in the development of the tax base and a robust local economy that includes quality jobs that benefit *everyone*.

## **What resources are available through DCEDC?**

- Information and assistance in financing a new business or business expansion.
- Access to the Dutchess County Angel Network for early-stage or high-risk investment.
- Access to powerful Poughkeepsie/Dutchess Empire Zone tax incentives.
- Assistance to new and expanding businesses in finding an appropriate location.
- Assistance in marketing commercially viable real estate.
- Information and referrals regarding labor-force needs.
- Demographic and fiscal information tailored to specific projects or communities.
- Referral to the Dutchess County Industrial Development Agency (DCIDA) for financing for qualifying projects exceeding \$3 million.
- Access to resources in the hospitality or tourism industry through **Dutchess County Tourism (DCT)**, a division of DCEDC.
  - DCT is located with DCEDC at 3 Neptune Road in Poughkeepsie, New York.
  - DCT brings tourism dollars to area businesses by marketing and promoting the assets of Dutchess County to the nation and the world.
  - To learn more, log on to [www.dutchesstourism.com](http://www.dutchesstourism.com).

**The trained and experienced DCEDC staff is prepared to assist you in analyzing the needs of your business.**

For more information about DCEDC or to contact staff, visit the DCEDC [website](http://www.thinkdutchess.com) at [www.thinkdutchess.com](http://www.thinkdutchess.com) or the office at 3 Neptune Road, Poughkeepsie, New York 12601. **Phone:** 845.463.5400. **Fax:** 845.463.5401. **Email:** [dcedc@dcedc.com](mailto:dcedc@dcedc.com).